



Jehad Khasawneh

SENIOR LANDSCAPING ENGINEER

15+ years of experience in the landscaping field in the UAE.

📍 Abu Dhabi, UAE

☎ 00971504640615

✉ khasawnehj@gmail.com

🌐 [jehad-khasawneh](https://www.linkedin.com/in/jehad-khasawneh)

Summary

- Senior landscaping engineer offering over 15 years of experience in implementing successful landscape project strategies and motivating teams to produce significant bottom-line results. Distinguished background in recruiting and developing “A Players” to drive revenue across multiple landscape construction organizations.
- Managed a 300+ member cross-functional (labor, technician, engineering, designer, sales, support) team in performing their assigned tasks such as laying law, installing trees, shrubs, and palms; operating landscaping and irrigation system equipment, and coordinated with 30+ business partners from different well-established organizations to achieve smooth flow and project operations over UAE.
- Past solid experience in different types in construction and operations of landscaping projects with a controlling yearly Budget of 96MM UAE Dirhams which gave me deep knowledge in related projects, construction, management, and maintenance (soft, hard, light, and irrigation systems).

Key Competencies & Offerings

Facility Management:

Planning, Contracting, Material studying, Technical & financial proposals, Site works for the organization.

Water Supply:

Pipelines, Tanks, Pump station, Road crossings in open cut, asphalt reinstatement.

Designing:

2D & 3D design, AutoCAD, Photoshop, SketchUp, Realtime Landscape, Architecture bunches.

Work experience

LANDSCAPE PROJECTS MANAGER

Emirates Gardens Agricultural Est

2020 - Present
ABU DHABI, UAE

Designed and implemented landscape plans and growth strategies to increase agriculture business in the Abu Dhabi Region. Collaborated with all product and sales divisions to build winning business programs, generating increased revenue. Built and established effective construction teams to drive procedure development at the green level to enhance relationships and drive bidding.

- Given discretion to a 100%, manages three major clients in 2020 and 2021 and creating project schedules from planning to execution, including preparation of the task list for each team member and keeping track of their assignments.
- Always match project deadlines, finish ahead of schedule by 10% to 20% executing tasks by reducing waste and save cost and apply value engineering regularly by selecting the best construction method scenarios.
- Helping develop and maintain a network of user relationships, strategizing on project pursuits, and effective project delivery, including adapted daily plans according to weather, staffing levels and client needs to achieve excellent client satisfaction and adhere to timelines.
- Delivering technical communication and reporting skills including reading, writing, and interpretation of technical documentation, specifications, and reports including proposals, technical and financial briefs, contracts, and tender documents.
- Plans and schedules all seasonal landscape maintenance for a designated area of the Federal National Council (FNC), Assigns specific tasks to landscape and grounds personnel.

FACILITIES LANDSCAPE MANAGER

COMMAND OF MILITARY WORKS
(CMW) UAE Armed Forces

Formulated and executed strategies to drive the success of landscape projects throughout all camps for the firm with over AED 90MM in annual revenue. Called on contractors comprised of soft, hard, light, and irrigation systems and other non-core companies that deliver treatments to the landscaping area. Oversaw all aspects of field management, sewage treatment plant (STP), gardening training, meetings, and conventions. Led a team of 10+ business partners, monitored Key Performance Indicators (KPIs), recruited and trained staff, and managed team performance to achieve smooth flow and project operations over UAE.

- I've spent 5 years in post as client representative where I successfully integrated 23 running operation contracts into 5 efficient running contracts; resulting in savings, generated AED 20MM in revenue increase from the previous years achieving the reduction of 20% of the annual budget, improved contracting terms, and achieved a 30% improvement in monitoring compared to competitors.
- Monitored daily contracts schedule to ensure timely task completion for 5+ large landscaping projects and managed a team of 350+ landscape reps to deliver monthly business targets.
- Implemented cost-saving initiative solutions to technical problems arising from irrigation cost by using Sewage Treatment Plants (STP) and automatic irrigation systems.
- Modified a User's landscaping regular schedule service support system and promoted optimal growth and increased the attractive appearance of lawns and facility grounds to reduce complaints by 40%.

LANDSCAPE PROJECT MANAGER

Al Ryum Group of Companies

2012 - 2014
ABU DHABI, UAE

Oversaw all aspects of successful and high-volume Landscape Design, Construction, and Maintenance. Performed all staff training to facilitate quality installation and maintenance and to provide best-in-class service and support for clientele.

- Coordinated and communicated with parties related to reaching unanimity in order to smooth 10+ attributes of project success and gain support among different stakeholders.
- Collaborated with senior and business line management to identify and prioritize new concepts for development and launch.
- Constructed, achieved completion of the entire project consisting of water supply and irrigation agriculture network along with related chambers, ducts, pipe connections, and other appurtenances.

LANDSCAPE PROJECTS MANAGER

Florica Landscape L.L.C

2006 - 2012
ABU DHABI, UAE

Led all landscape crews in installation and maintenance of Landscape projects from simple tree removal and installation to complete complex landscape design and installation of all trees, shrubs, lawns, mulch, and flowering landscape installation. Monitored all crew work to ensure effective and quality installation of "green" purchased product and verified design concepts were followed based on drawings or verbal designs by clients.

- Monitored over 150 workers to complete projects on time and under budget with client and employee satisfaction, troubleshoot and made repairs on tools, equipment, and vehicles, increasing their lifetimes and cutting costs 25%.
- Developed and executed customer additional works, leading to a 50% increase in referral business and AED 7MM of incremental revenue.
- Over 6 years of experience represented 70% of the company's revenue by maintaining, managing, and operating the thousands-row datasets of landscaping business intelligence, irrigation systems, budgeting, cash flow, bill of quantity, specifications, project management, consultancy solutions, contract management, documentation, estimations, meeting facilitation, proposal writing, quality control, reports, and Facilities management.

Education

Master of Agronomical Degree

Kyiv Agronomical University, Ukraine.

Agriculture and special field included water supply, irrigation and land reclamation.

1994 - 2002